

Periscope

Early Years of CHEMTECH



Mr. Jasu Shah, the Founder and Chairman of the Chemtech Foundation had a grand idea on his mind when he thought of the event 35 years back. The ambitious approach towards turning dreams into reality has succeeded and Chemtech is the second largest trade-show for the chemical industry. Every achievement has its own success story with its share of ups and downs and Chemtech is not an exception to this rule!

The execution of the first Chemtech in 1975 was not an easy task as the Late Prime Minister Indira Gandhi had declared emergency due to political distress in the nation.

Although, many well wishers advised Mr. Jasu Shah to cancel or postpone the event. However, sticking to his policy of 'show



Mr. H. N. Bahuguna, Union Minister of Petroleum & Chemical, Govt. of India, inaugurated the CHEM + TECH 78 Exhibition & Conferences, Overseas Chief Guests **Dr. Dieter Behrans**, Managing Director, DECHEMA, Germany & **Dr. Mathias Seefelder**, Chairman, BASF Group, Germany.

must go on', he refused to reschedule the exhibition. The first Chemtech Exhibition was inaugurated by Mr. Robert Langford, MD, Humphery & Glasgow and the eminent dignitaries including Mr. Mohammad Fazal, CMD, Engineering Projects (India) Ltd and Dr. J. Leoon D'Souza, Maharashtra's Minister of State for Public Health & Protocol on 9th November 1975 at Sardar Vallabhbai Patel Stadium in Mumbai. The maiden event turned out to be a great success so much so that exhibitors requested Mr. Shah to extend the duration of the event, however he decided to put the curtain down as per the schedule.

Some of the eminent personalities who have graced the Chemtech platform are Prof. Dieter Behrens, MD DECHEMA, Dr B D Tilak, Director NCL, Pune, Mr. Eberhand K Goeke, Krupp Loppers GmbH, Dr. G Lipphardt, Director Hoechst, Mr. Paul Lange, Lurgi, Dr. James Veitch, Research Director, Davy Powergas Ltd, UK, Mr. Alan Clarke, Humphreys & Glasgow, UK, Mr. Bahuguna, Union Minister for Petroleum, Chemicals and Fertilizers and Mr. Sadiq Ali Governor of Maharashtra, Mr. Vasant Rao Patil, Chief Minister, Mr. Wankhade, Industries Minister, Late Shri Giani Zail Singh and Ex President Shri APJ Abdul Kalam.

Industry stalwarts and technocrats have utilized this platform to discuss the technology trends and the topical issues to reach out the message to the industry as well as to the policy makers for the decision making. Chemtech opened a new window of opportunities for the Indian chemical industry in the closed Indian economy thus ushering a new era of growth and innovation and the journey continues...

DCPC Confirms Support for Chemtech World Expo 2011



Department of Chemicals and Petrochemicals (DCPC), Ministry of Chemicals & Fertilizers has confirmed its support for silver jubilee celebration of Chemtech World Expo. The department

is entrusted with the responsibility of policy, planning, development and regulation of chemicals, petrochemicals and pharmaceutical industries. Mr. S C Gupta, IAS, Joint Secretary, DCPC has given his consent to support the forthcoming mega event and will facilitate the visits of key dignitaries during the expo that would give the international process engineering community to understand the stand of government on various policy related issues as well as future plans that would help the overseas industry players to decide on their business strategies in the Indian market. Ministry for Chemicals & Fertilizers had supported the earlier edition of Chemtech organized in the year 2009.



Pan India Audience Development Campaign Gains Momentum

- Pre event promotions in 18 cities
- Awareness drive targets industrial towns
- Industry associations at the fore to promote Chemtech



As the stage gets set for the silver jubilee celebrations of CHEMTECH World Expo 2011, the audience development and visitor promotions are gaining momentum. With the increasing number of participants in India's largest Process industry event, Chemtech has stepped up the promotional campaign to reach out the message amongst the user industry.

PLANS UNDERWAY

- 18 cities tour for pre event promotions
- 85,000 Chemtech updates & event mailers sent out every month
- Web banners in websites of partner associations
- Advertisements in periodicals & updates of supporting associations
- Presence in industry events to promote Chemtech World Expo
- Chemtech presentation during industry events
- Chemtech advertisements in other publications

"Although we started overseas audience development much earlier, nevertheless Indian end user industry has always been the prime focus for Chemtech," says Mr. Hemant Shetty, CEO, CHEMTECH Foundation. "We were ready with the road map towards promoting the event long back at both

national as well as international scale. International Delegation Program launched this year has been a run away success and several international delegations have confirmed their visit to the trade fair," he adds. Chemtech has garnered support from the Ministry of Chemicals & Fertilizers, Government of India and prominent Indian and overseas industry associations.

The E-campaign run by Chemtech has been receiving tremendous response and already more than 4000 visitors have preregistered for the forthcoming event. To create awareness about the event amongst the end user industry, Chemtech will conduct pre event promotional activity in 18 cities as a part of its awareness drive to attract the end user industry to the event.

The prime objective to carry out focused promotions is to directly contact the user industry and connect them with the manufacturers and suppliers of process equipment and engineering services during the expo. Chemtech plans to conduct these activities in Mumbai, Delhi, Kolkatta, Ahmedabad, Hyderabad, Bengaluru, Chennai and Coimbatore.

The drive will also be extended to the industrial towns like Dahej, Vapi & Ankleshwar in Gujarat, Haldia in West Bengal, Panipat in Haryana, Baddi in Himachal Pradesh, which host the huge number of chemical & pharmaceutical manufacturing units that contribute significantly to the total volume of chemicals produced in the country. Chemtech's audience development strategy has been carved even to reach out to the manufacturers located in far flung locations and important industrial pockets in the country amongst the small and mid size players as well who can benefit a lot from visiting the expo. The partner associations have welcomed this idea and have agreed to support Chemtech's pan India awareness drive through their chapters spread across various cities.

Tentative Dates for Road Show

Date	City
20th Oct 2010	Chennai
22nd Oct 2010	Coimbatore
25th Oct 2010	Kochi
27th Oct 2010	Bengaluru
29th Oct 2010	Hyderabad
1st Nov 2010	Ankleshwar
11th Nov 2010	Vapi
16th Nov 2010	Delhi
18th Nov 2010	Baddi
22nd Nov 2010	Panipat
24th Nov 2010	Haldia
26th Nov 2010	Jamshedpur
29th Nov 2010	Mithapur
1st Dec 2010	Jamnagar
3rd Dec 2010	Hazira
5th Dec 2010	Pune
10th Dec 2010	New Mumbai
17th Dec 2010	Ahmedabad

Indian Ministries & Supporting Associations



Local print as well as electronic media from these cities will cover these events. Press conferences will be organized across India to intensify the pre event promotional activities across India in the 18 Cities Tour.

ChemTECH
WORLD EXPO 2011
February 23-26, 2011, Mumbai, India.

Mr. H V Singh will Chair Industry Automation & Control 2011



Mr. H V Singh, Executive Director (In charge) Paradip Refinery Project (PDRP), Indian Oil Corporation has agreed to chair the central advisory board (CAB) for second edition of Industry Automation & Control World Expo 2011.

He has more than three decades of experience across various functions in Indian Oil Corporation. Mr. Singh is heading the multi disciplinary teams of IOC Project Engineers and Managers, Project Management Consultant Team and Lump-sum Turn-Key Contractors at project site and Refineries HO of Indian Oil Corporation.

The event will be organized concurrently during Chemtech World Expo 2011 from 23rd to 26th February 2011 at Bombay



Mr. H.V. Singh
Executive Director, Paradip Refinery Project (PDRP),
Indian Oil Corporation Ltd.

Exhibition Center in Mumbai. The first edition of the event organized in 2009 witnessed excellent industry participation in the exhibition and also during the conference.

Under the able guidance of Mr. Singh and the eminent CAB panel, the event will have latest technologies on display and topical issues will be addressed through international conference during silver jubilee event of Chemtech.



Chemtech Facilitates JSIM Visit to India



Japan has been a pioneer in engineering technology and is exploring business opportunities in the fast growing Indian market. Japan Society of Industrial Machinery Manufacturers (JSIM) is Japan's leading industry association established post war stage in the year 1948 to

facilitate the industrial growth in the country. Early this year the association has signed up with Chemtech as support association for the forthcoming silver jubilee of the show scheduled for February 2011 in Mumbai. Their four member delegation recently visited India under the International Delegation Program introduced by Chemtech to connect global industry with the Indian manufacturers.

The delegation had expressed their interest to explore opportunities in the state of Gujarat to connect with the local manufacturers and understand the demand trends in the local market. Chemtech facilitated the visit of JSIM delegation during their visit to India and organized the meetings of JSIM officials with Mr. B. B Swain, Industries Commissioner for Gujarat who is also the Chairman for IndexTb along with Mr. Kalpesh Sheth, AGM Projects, IndexTb as they were keen on exploring the opportunities in India's fast growing infrastructure sector as well. Chemtech also connected them with the officials from Gujarat Environmental Pollution Control Board to answer to their queries related to environmental policies and regulations.

The delegates visited Ahmedabad Municipal Corporation office to know about the infrastructure facilities that the state offered for sewage treatment and what prospects could the Japanese companies look for. One of the delegates is a pump manufacturer and is looking out to tie up in India to set up a

manufacturing facility because of low manufacturing cost and huge domestic market offered by the country.

Mr. Shimoda Seiji, Executive Officer, Hitachi Zosen said that the company was looking at expanding their operations in Indian territory in the fields of waste to energy system water treatment. They also visited plant of Hindustan Dorr-Oliver Ltd (HDO) at Vatva in Ahmedabad to see and assess the facilities with respect to the manufacturing capabilities, technical

We are very pleased with the arrangements made for this visit and would like to contact CHEMTECH during the next visit as well.

Mr. Shimoda Seiji
Executive Officer, Hitachi Zosen

know how, infrastructure, manpower and manpower. Mr. J S Kapoor, Vice President Operations showed them the plant and had fruitful discussions to pursue business in the future. Mr. Kapoor said, "The delegates evinced strong interest in collaborating with HDO in the future projects and had fruitful discussions to pursue business relations with the company in the near future."

JSIM delegation was concerned about cost, quality and delivery and was briefed about the standard quality procedures, performance track record of delivery and company's integrated management policy by Mr. Kapoor. He said, "We are very pleased to know that Chemtech has facilitated this visit, which will help us grow globally and expand our network by connecting with new people."

Such tie ups would mutually benefit the technology suppliers to enter the new markets and Indian manufacturers would benefit in terms of knowledge sharing, engineering technology and project management etc. Many countries have confirmed to send their delegations through Chemtech's newly launched International Delegation Program.



Study Circle Initiative; A Clarion Call for the Young Talent



Who will take the industry forward if the number of process engineers keeps on decreasing? This is one issue which is debated upon in each of the chemical industry forums. The last decade of 20th century saw significant drop in the number of students opting for courses in chemical engineering and

various other segments due to the Information Technology (IT) revolution. Students found this stream more attractive because of lucrative salaries, overseas job opportunities and promising growth. Many

young engineers from segments other than IT switched over to the field of computers after enhancing their software skills by doing short term courses or pursued the management courses, since it was a slow growth period for the chemical industry. Moreover the industry cultures of the two fields were in sharp contrast and IT seemed to be a better option.

The vacuum that was created at that time because of the changing trend, has not been filled till now. This issue will definitely have serious repercussions if not addressed now, especially on the growth of Indian chemical industry which is currently on a rapid expansion mode.

During the first Central Advisory Board members of Chemtech held recently the panelists decided to take the study circle initiative forward to motivate the young engineers to stick to this

line that offered equally good future and promising growth very much in the domestic arena.

Under the guidance of Mr. Praveen Saxena, CMD, Carboblocks and Chairman Indian Institute of Chemical Engineers (IIChe) Chemtech will organize the poster competition for the students to

showcase their projects during Chemtech which will give them an opportunity to display their work, share their innovative ideas with the industrial fraternity from across the globe. The event was announced during S-CHEMCON,

that was organized

in Guntur during the last week of August where chemical engineering graduates, post graduates and research fellows from various countries participated in the event to exhibit their works.

Since Chemtech is India's largest process industry show, many students from engineering institutes visit the trade show to have an idea about prevailing technology trends in chemical technologies. With the silver jubilee celebrations just around the corner, this time Chemtech has taken this step to draw young talent to interact with the industry. The CAB has decided to extend invitation to the prominent industry leaders to participate and mentor the students and take them around exhibition and also explain to them what the industry expects out from new entrants that would add immense value to the study circle initiative.



The 'Study Circle' initiative at CHEMTECH 2007

Jasubhai Media & KPMG to Release India's 1st EPC Study Report

EPC Industry in India is on a rapid expansion mode due to immense growth opportunities offered by Energy, Oil & Gas, Water and Transport Infrastructure etc. Government plans to invest close to USD 1 trillion in the infrastructure during the 12th five year plan. The burgeoning Indian industry

has attracted local as well as global EPC players. On one hand it is mandatory for Indian EPC players to upgrade themselves to meet the global standards and on the other multinationals continue to face the challenges to

operate in the Indian market. The report envisages capturing opportunities, challenges and critical success factors for the growth of Indian EPC companies and allied equipment manufacturing industry to help India achieve their infrastructure aspirations.

In the year 2003, Jasubhai Media and KPMG had come up with a report on chemical industry's vision for 2010. EPC report will be released during the EPC conference that will be organised concurrently with CHEMTECH World Expo 2011.



Engineering Procurement Construction



February 23-26, 2011, Mumbai, India.

Chemtech Organizes India Day Seminar at Hamburg



Chemtech had organized India Day Seminar at Hamburg on 8th September 2010 during Shipbuilding, Machinery and Marine Technology (SMM) trade fair. The function started with a welcoming note, addressed by Mr. Jasu Shah, Founder and Chairman, Chemtech Foundation

the area of shipping, shipbuilding and maritime technology. Large number of audience from India and almost all nooks and corners of the world attended the seminar. Capt. J. C. Anand, Chairman of Indian Register of Shipping (IRS) and Mr. V. Kumar, the MD of Bharati Shipyard Limited were amongst other industry stalwarts present at the event.



L to R : **Mr. Hans Herbert Duenow**, Sales Director Wismar, Schottel, **Adml. R.M.Bhatia**, Executive Director, Pipavav Shipyard Ltd, **Dr. B. M. Vinod Kumar**, Consul General, Consulate General of India, Hamburg, **Mr. Jasu Shah**, Chairman, CHEMTECH Foundation, **Capt. J. C. Anand**, Chairman, Indian Register of Shipping, Mumbai & **Mr. V. Kumar**, Managing Director, Bharati Shipyard Ltd



Guests at the Seminar

Dr. B. M. Vinod Kumar, Consul General of India in Germany, who was present in the evening, said that India is becoming one of the favored destinations of the global players of shipping industry. Addressing the India Day Seminar at the SMM 2010 at Hamburg, Dr. Kumar said one of the primary reasons why India now beacons the shipping industry players happened to be its high quality services and comparative cost benefit.

The seminar dealt with a wide range of subjects and issues related to the shipping industry as a whole with special reference to the stupendous growth achieved by the Indian players in

Speaking at the seminar, Mr. V. Kumar, the MD of Bharati Shipyard Limited, said India currently is able to provide tremendous comparative cost benefits to the global players as her cheap labour cost allows her to offer services at a far less price than other nations be it shipbuilding, ship repair or any other services related to the maritime sector. In the end, Mr. Hemant Shetty proposed vote of thanks to the audience for making it convenient to be present at the event.



Urban Infra World Expo & Magazine Launched



Chemtech has always played the role of facilitator and created strong bonds amongst the industry players to catalyze the growth of industrial development in the country. Infrastructure industry is on a rapid expansion mode and is expected to

draw investments close to USD 1 trillion during 12th five year plan. Knowing the importance of infrastructure industry in a fast growing country like India, Jasubhai Media adds another title in its prestigious line of exposition and publications magazines by launching Urban Infra World.

Chemtech Foundation is gearing up to organize the trade fair Urban Infra World next year and create a strong global connecting point for the players from various segments across the infrastructure industry. The upcoming bi-monthly magazine will throw lights on current trends in infrastructure and allied industries. The journal also

promises to offer in-depth information on the key segments like Roads, Highways and Bridges, Railways, Airports and Transport and Logistics along with other associated industries. Additionally the Urban Infra World will also cover R&D, upcoming projects, outstanding performance by individuals and organizations, events, product reviews, industry surveys, news, case

The complete infrastructure Magazine

Urban Infra
Paving the way of nation's growth

studies, and most significantly, practice-oriented articles by industry experts. The first edition of the magazine will be published during

October November 2010. Urban Infra World Expo will be organised from 19th to 22nd October 2011 at Bombay Exhibition Centre, Goregaon, Mumbai and the bookings have started.



Chemtech + Pharma Bio + Industry Automation & Control + WaterEx World Expo 2011

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26, Maker Chamber VI, 2nd Floor, Nariman Point, Mumbai - 400 021, India. Tel : +91-22-4037 3737, 2287 4758/59, Fax : +91-22-2287 0502,
Email: sales@jasubhai.com, Website : www.chemtech-online.com